

TAX TIPS AND TRAPS

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In this edition:

TAX TICKLERS 1

BUSINESS LOSS OR PERSONAL VENTURE 1
 Can I Deduct Losses Against Other Income?

GUARANTEED INCOME SUPPLEMENT 2
 Change in an Individual's Circumstance

CHARITY FILING AND COMPLIANCE OBLIGATIONS..... 2
 The CRA Has Checklists to Help

DYING WITHOUT A WILL..... 2
 Who Can Manage the Deceased's Tax Affairs?

OPERATING A BUSINESS IN THE U.S..... 3
 The IRS is Targeting Smaller Foreign Entities

NON-COMPLIANT GST/HST REGISTRANT 3
 Impact on Tax Refunds or Credits

SUPPORT OF REFUGEES 3
 Tax and Filing Requirements

UNDERGROUND ECONOMY 4
 Contractors, Online Sales, Farmers Markets...

This publication is a high-level summary of the most recent tax developments applicable to business owners, investors, and high net worth individuals. Enjoy!

TAX TICKLERS... some quick points to consider...

- An individual's online CRA account (My Account) is now linked to their online Service Canada Account (EI, CPP, OAS, etc.) to provide both departments' information in a single log-in session.
- Over the past two years, CRA has completed over 21,000 files related to real estate, assessing over \$329 million in previously unreported income, and applying over \$17 million in penalties.
- CRA can assist the IRS in collecting a debt. In one case, CRA assisted in collecting a six figure U.S. tax penalty for unfiled disclosures from a U.S. citizen resident in Canada.
- CRA fraud prevention measure – individuals can register with CRA to be notified by email when CRA's files indicate that the individual's address has changed, banking information for direct deposit has changed, or if mail sent by CRA was returned.



BUSINESS LOSS OR PERSONAL VENTURE: Can I Deduct Losses Against Other Income?



In order for an individual to apply their business loss (where reasonable expenses exceed revenues) to another source of income such as employment earnings (thereby reducing the overall tax liability), the taxpayer must be able to prove that they are truly running a business. That is, they have to show that the undertaking was in the pursuit of profit.

An April 28, 2017 **Tax Court of Canada** case considered whether a practicing **lawyer** had a **source of business income** in respect of her law practice for the 2011-2014 years.

The taxpayer **incurred losses** in all of the years in question ranging from \$4,014 to \$12,613 and reported annual revenues ranging from \$0 to \$3,850. The taxpayer reported that the time she spent on the proprietorship was diverse, however, on average she worked about 5 to 10 hours per week. The taxpayer testified that she did no pro bono or volunteer work, but rather, **charged clients depending on their circumstances**. In some cases, the clients did not end up paying for the services.

Taxpayer loses

The Court found that while the lawyer’s work was very commendable, the **practice did not have a view to profit**. For example, the **gross revenue per hour** for the 2011-2014 years were, **\$5, \$1.70, \$1.70 and \$7.70** (assuming 50 weeks at 10 hours/week for the year). These amounts were not even minimum wage, much less amounts which could sustain a law practice operating with a view to profit.

Although the taxpayer’s work was not strictly volunteering, it was very close. As the venture was not carried out with a view to profit, there was no business, so the losses were not deductible against other sources of the taxpayer’s income.

Action Item: If your proprietorship is in a loss position, ensure to document evidence to support your efforts to be profitable.

GUARANTEED INCOME SUPPLEMENT: Change in an Individual’s Circumstance

The guaranteed income supplement (GIS) provides a monthly benefit payment to lower income individuals resident in Canada. Payments **from July of one year to June** of the next, are **based on income** of the previous calendar year (i.e. 2016 income is used to determine July 2017 to June 2018 payments).



Where an individual is married or in a common-law relationship, GIS entitlements are based on the **combined income of a couple**. Where an individual **enters into a spousal relationship**, the **payment issued in the following month** will be modified to account for the combined income and new GIS reduction threshold.

An **estimate of current year** income may be used to calculate the GIS rather than using the base year if a major event affecting income occurs in the year (e.g. job loss, **business loss, loss of pension**). This is commonly referred to as the **“Option Method”**. The “Option Method” may also be used part way through a payment year when a marital status change occurs. The recalculation would occur for the second payment after the event occurred. This option may provide for increased monthly payments immediately rather than waiting until the following July when the payments are revised based on the prior year income.

For more information on GIS eligibility and the payment calculation, see Service Canada’s information (<https://www.canada.ca/en/services/benefits/publicpensions/cpp/old-age-security/guaranteed-income-supplement.html>).

Action Item: If you experience a change in income or relationship status, consider applying for an adjustment to your GIS payments using the alternative “Option Method”.

CHARITY FILING AND COMPLIANCE OBLIGATIONS: The CRA Has Checklists to Help



The **CRA Charity Directorate** provides a number of fairly comprehensive and easy to read **checklists** relating to **various responsibilities associated with operating a registered charity**. These can be particularly helpful as a reminder for individuals who are involved (employee, volunteer, or even Board Member) with a charitable organization. For example, clear guidance is provided on what is required to be included on a donation receipt for both cash and non-cash donations.

Provided checklists include: **Basic guidelines, Activities, Books and records, Receipting, Spending requirement, T3010, Legal status, Changes, GST/HST, and Terrorism.**

The Checklists can be found at <https://www.canada.ca/en/revenue-agency/services/charities-giving/charities/checklists-charities.html>.

Action Item: If participating as a Board Member with a charitable organization, it may be useful to encourage or require use of these checklists by staff or volunteers.

DYING WITHOUT A WILL: Who Can Manage the Deceased’s Tax Affairs?

Where a family member of a deceased individual would like to be recognized by CRA as the **person** or persons who will **manage the tax affairs** of the person who died **without a last will** and testament, they can now do so by completing a CRA Form (Affidavit for intestate situation, Forms RC549 to RC561, with no form for Quebec, and no RC554).



Only certain people can register to manage these affairs. The form lists the **priority order** for those that may apply to be the representative. If another person ranks higher than the applicant, consent and a signature must be obtained from the higher ranking person(s). The priority order is generally:

- 1) Spouse or common-law partner
- 2) Adult children
- 3) Parents
- 4) Siblings
- 5) Grandparents

CRA aims to process the application within 4 weeks.

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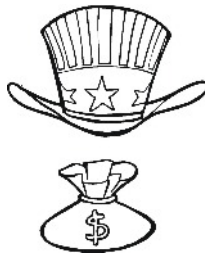
This new procedure comes as welcome relief. Previously, when a person died without a will, the applicant would normally have to go to **Court** to be **appointed as the Administrator**. The costs of this process could cause hardship, especially if the only reason for the appointment in Court is to file tax returns.

Action Item: *If a deceased family member dies intestate, consider this option to minimize legal costs when settling the individual's tax affairs.*

OPERATING A BUSINESS IN THE U.S.: The IRS is Targeting Smaller Foreign Entities

The **IRS** has recently noted that they are rolling out **campaigns** to focus on entities **below the "big fish"** that have historically been targeted. Such campaigns include:

- **Related party transaction** campaign – a redefined focus on **mid-market entities** to determine **compliance** with U.S. **transfer pricing requirements**.
- **Inbound distributor** campaign – reviewing whether **U.S. affiliates** distributing imports from other countries are realizing **adequate returns** based on their **assets, risks assumed, and functions performed**.
- Form 1120-F **non-filer** campaign – targeting corporations (the **IRS believes** there are **many**) with a **U.S. permanent establishment** or branch which have **not filed U.S. income tax returns**. The IRS indicates external data sources will be used to identify these companies, commencing with a **"soft letter outreach"**. There is no indication of any amnesty, meaning **penalties and interest are likely** for Canadian corporations which have not complied with any U.S. filing obligations.



Action Item: *If operating as a mid-market business in the U.S., be prepared for the possibility of more scrutiny from the IRS.*

NON-COMPLIANT GST/HST REGISTRANTS: Impact on Tax Refunds or Credits



In a recent **release** (Excise and GST/HST News No. 102), **CRA** reminded taxpayers that they may place a **non-compliance hold** on a taxpayer's account if they are a **non-compliant GST/HST registrant**. That is, for example, if income tax or GST/HST returns are outstanding. This would **prevent** the provision of any **refund** or credit

to the taxpayer. In other words, **refunds or credits will be held if returns are outstanding**.

This may be the case, for example, if a taxpayer that is a quarterly GST/HST filer, prepares their GST/HST returns with their year-end work. The first quarter of the next year is generally late by the time the year-end is filed, so GST/HST or income tax refunds may not get paid out.

Action Item: *Ensure that you are up to date with GST/HST filings and remittances.*

SUPPORT OF REFUGEES: Tax and Filing Requirements

Two **Technical Interpretations** (May 26 and March 3, 2017) considered whether support provided **to a refugee** would be required to be reported on a **Form T5007**, Statement of Benefits.



Essentially, the CRA considered whether the support would constitute "social assistance" which would require a T5007. If the amount is not considered "social assistance", no T5007 would be required.

CRA opined that amounts would be considered "social assistance" if provided by a government or government agency, or other organization such as a charity (the **"source" test**) and the payment is made **on the basis** of one of the following (the **"purpose" test**):

- an **"income"** test, which is based solely on the income of the applicant;
- a **"means"** test, which is similar to the income test but also takes into account the assets of the applicant; and
- a **"needs"** test, which not only takes into account income and assets but also financial needs of the applicant.

Social assistance payments should be **reported on Form T5007**, unless a specific **exclusion** applies (related to, for example, medical expenses, child care, legal fees, job training, or funeral expenses). Also, payments that are paid in a series that total less than \$500 need not be reported on a T5007.

While CRA opined that, for example, support provided by a church would likely constitute "social assistance", support provided by an individual would not constitute "social assistance". A review of the specific facts should be conducted to determine the filing obligations.

Further, if the amount is considered **"social assistance"** the amount must be **reported on a tax return**. While a deduction may be available, such that no tax may be owing on the amount, certain other **income tested benefits** such as the Canada Child Benefit **may be affected**. If the taxpayer had a spouse or common-law partner when the payments were received, the individual with the higher net income must report all of the payments, regardless of whose name is on the slip.

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Action Item: If you are involved with supporting refugees, consider whether you or your group should be issuing a T5007 slip to the recipients of the support.

UNDERGROUND ECONOMY: Contractors, Online Sales, Farmers Markets...

In recent years, CRA has particularly focused on tracking underground economy activities. One way they are doing this is by **obtaining information from key 3rd parties.**

For example, recently CRA obtained details from **contractor credit applications** submitted to **Rona**. Consider the type of information that Rona would have: name, address, and other specifics that would help determine whether credit should be given. Presumably CRA could compare information reported

on a credit application to the contractors' tax returns. CRA has also recently obtained information from **Square Canada**. Many smaller vendors accept payment by swiping the customer's credit card through a little square plastic device connected to the audio jack of a phone or iPad. Square Canada provides this payment processing device, a Square Reader. Through a Federal Court Order issued to Square Canada, CRA obtained **identifying vendor information and sale details** associated with individuals or entities using these devices. The information request primarily focused on those with annual revenues of \$20,000 or greater, for the 2012-2015 and part of the 2016 year.

It would not be unreasonable to expect that CRA could obtain similar information from other websites, web-based apps and organizations.

Action Item: Make sure to bring in all related sales information for discussion at tax time. Sales may, or may not, be taxable depending on the specifics of your case.

The preceding information is for educational purposes only. As it is impossible to include all situations, circumstances and exceptions in a newsletter such as this, a further review should be done by a qualified professional.

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